



J THOMAS & COMPANY PRIVATE LIMITED

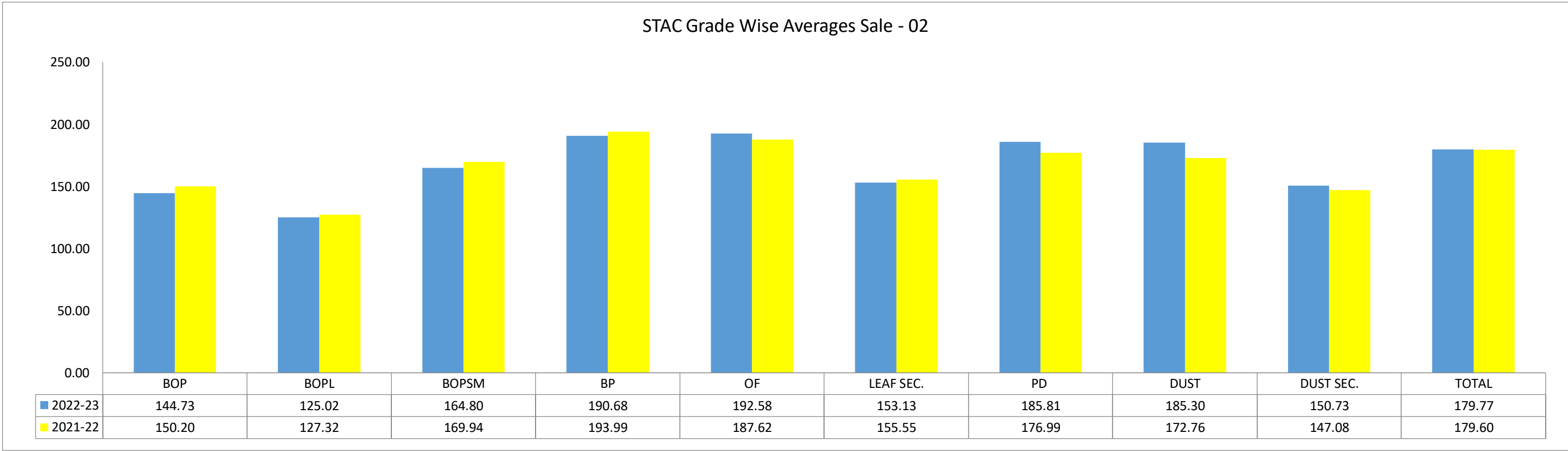
SILIGURI MARKET SYNOPSIS - Sale 02(2022)

Market Report	
LEAF	DUST
* Market witnessed good demand. * Select few best category were firm to occasionally easier. * Good and Medium sorts were irregular following quality. * Plainer categories were steady around last.	* Market witnessed strong demand. * Good and best category teas were easier and lower. * Medium categories were barely steady. * Plainer varieties were firm around last.

Buying Analysis	
LEAF	DUST
* Internal mainstay of the market. * Regional packeteers and Northern India were active. * Western India operated. * HUL Active / TCPL Selective * Limited Export enquiry.	* Western India active on the liquoring sorts. * Internal and Northern India were active. * HUL operated. * TCPL Selective

AUCTION AVERAGES									
	2022/23			2021/22			UPTO SALE 02		
	Sale 02	Sale 01	+/-	Sale 02	Sale 01	+/-	2022/23	2021/22	2020/21
LEAF	144.42	150.37	-5.95	152.08	155.91	-3.83	180.01	180.89	206.62
DUST	152.85	153.54	-0.69	152.22	151.15	1.07	177.83	169.46	200.46
TOTAL	145.15	150.69	-5.54	152.10	155.38	-3.28	179.77	179.60	205.88

STAC AUCTION AVERAGES									
SALE		47	48	49	50	51	52	01	02
LEAF	2022/23	172.66	169.78	172.66	166.22	158.16	154.64	150.37	144.42
	2021/22	181.57	170.17	181.57	180.07	173.11	165.43	155.91	152.08
DUST	2022/23	168.80	169.57	168.80	169.86	166.08	156.07	153.54	152.85
	2021/22	161.33	163.13	161.33	167.70	164.90	163.33	151.15	152.22
TOTAL	2022/23	172.27	169.75	172.27	166.56	158.95	154.78	150.69	145.15
	2021/22	179.25	169.48	179.25	178.85	172.20	165.22	155.38	152.10

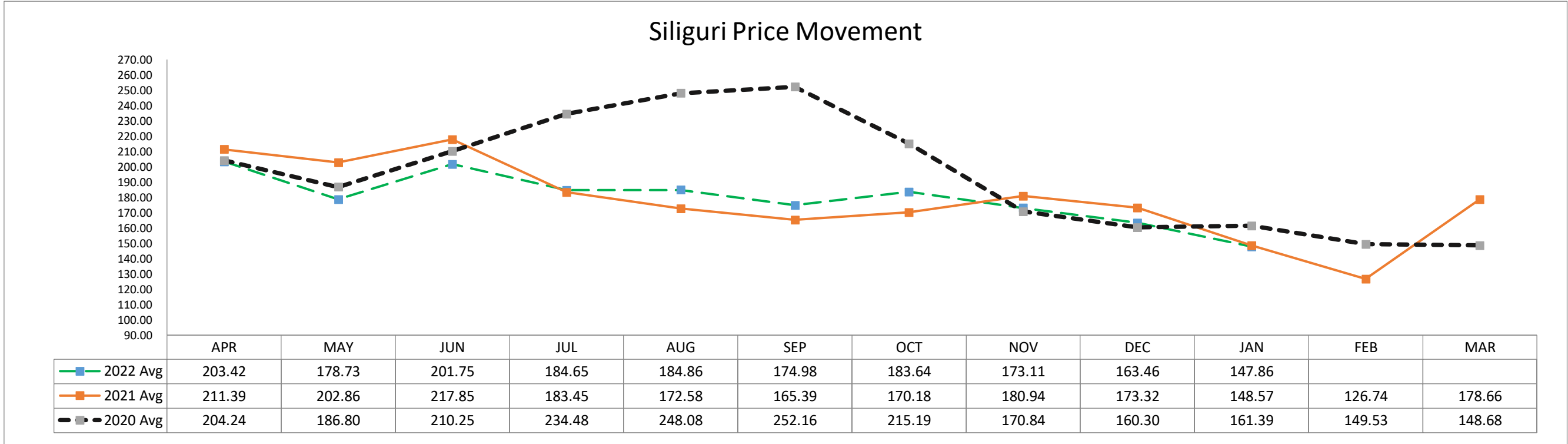


OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)												
	THIS SALE				LAST SALE				UPTO SALE 02			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3537284.4	2561415.4	143.78	28%	3369189.6	2343006.4	151.43	30%	115387779.0	82383388.0	180.38	29%
FANNINGS	670254.4	586797.0	158.54	12%	644220.8	541068.8	162.92	16%	33818269.1	24547619.6	192.58	27%
LEAF SEC.	516168.2	447953.2	129.60	13%	602906.2	494686.2	131.61	18%	15820954.8	12629350.4	153.13	20%
LEAF TOTAL	4723707.0	3596165.6	144.42	24%	4616316.6	3378761.4	150.37	27%	165027002.8	119560358.03	180.01	28%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	279720.2	235666.8	158.63	16%	286310.8	250868.1	158.29	12%	14532313.3	11499160.7	185.60	21%
DUST SEC.	111444.9	103549.3	139.70	7%	142688.7	131537.1	144.49	8%	3964542.8	3299041.1	150.73	17%
DUST TOTAL	391165.1	339216.1	152.85	13%	428999.5	382405.2	153.54	11%	18496856.03	14798201.73	177.83	20%
TOTAL	5114872.1	3935381.7	145.15	23%	5045316.1	3761166.6	150.69	25%	183523858.8	134358559.76	179.77	27%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 02			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	4723707.0	3596165.6	144.42	24%	4616316.6	3378761.4	150.37	27%	165027002.8	119560358.0	180.01	28%
2021-22	4097820.2	3115130.8	152.08	24%	4041102.0	3172578.4	155.91	21%	155352526.5	118703164.9	180.89	24%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	391165.1	339216.1	152.85	13%	428999.5	382405.2	153.54	11%	18496856.0	14798201.7	177.83	20%
2021-22	382947.3	314662.9	152.22	18%	485808.7	401769.6	151.15	17%	21746160.6	15097925.3	169.46	31%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	5114872.1	3935381.7	145.15	23%	5045316.1	3761166.6	150.69	25%	183523858.8	134358559.8	179.77	27%
2021-22	4480767.5	3429793.7	152.10	23%	4526910.7	3574348.0	155.38	21%	177098687.1	133801090.2	179.60	24%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2022/23		UPTO SALE 02			2021/22		UPTO SALE 02		
	Sale 02	Sale 01	2022/23	2021/22	2020/21	Sale 02	Sale 01	2022/23	2021/22	2020/21
BELOW 100	1.7	2.2	3.1	0.3	0.1	1.6	0.9	2.0	0.8	0.3
BETWEEN 100.00-119.99	37.8	31.0	15.3	14.4	4.1	16.7	15.9	9.7	13.3	2.1
BETWEEN 120.00-139.99	23.3	25.0	19.9	18.2	9.2	25.8	23.5	13.9	16.3	8.5
BETWEEN 140.00-159.99	9.8	8.8	9.2	12.2	8.9	19.3	22.4	14.3	19.8	12.0
BETWEEN 160.00-179.99	7.4	8.9	8.4	11.5	11.0	16.9	18.3	16.3	13.3	12.7
BETWEEN 180.00-199.99	6.1	6.6	7.1	8.2	8.7	8.5	8.2	10.2	9.3	9.7
BETWEEN 200.00-219.99	4.7	5.2	7.9	8.9	10.6	4.1	3.2	10.1	8.6	13.2
BETWEEN 220.00-239.99	4.1	5.2	8.1	7.8	17.9	3.0	3.7	9.9	8.2	16.3
BETWEEN 240.00-259.99	2.6	3.0	6.9	5.5	11.4	2.5	1.4	6.7	5.2	14.7
BETWEEN 260.00-279.99	1.1	1.7	4.9	4.1	10.2	0.4	1.4	4.0	2.8	8.5
BETWEEN 280.00-299.99	0.7	1.1	3.5	3.4	5.2	0.7	0.9	1.7	1.4	1.6
300 AND ABOVE	0.8	1.3	5.7	5.5	2.6	0.5	0.0	1.2	1.1	0.4

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
3	106994	5206	112200	105311	6448	111759	1683	-1242	441
4	51127	3201	54328	97620	9871	107491	-46493	-6670	-53163
5	94046	10880	104926	43088	6355	49443	50958	4525	55483
TOTAL	252167	19287	271454	246019	22674	268693	6148	-3387	55924



STAC BUYING (ALL TEAS) FOR THE Sale 02											
	CTC LEAF			DUST			TOTAL				
	Sale 02			Sale 02			Sale 02				
OFFER	4,723,707.0			OFFER	391,165.1			OFFER	5,114,872.1		
SOLD	3,596,165.6			SOLD	339,216.1			SOLD	3,935,381.7		
SOLD %	76%			SOLD %	87%			SOLD %	77%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	1,063,016.4	155.15	30%	Local	131,362.0	167.10	39%	Local	1,194,378.4	156.46	30%
N.India	847,585.6	154.73	24%	W.India	100,459.8	140.36	30%	N.India	893,828.2	155.06	23%
Packeteers	476,855.8	112.76	13%	N.India	46,242.6	161.23	14%	Packeteers	479,521.7	112.90	12%
HUL	440,110.0	116.39	12%	HUL	26,699.0	128.88	8%	HUL	466,809.0	117.11	12%
W.India	344,216.6	164.10	10%	Others	11,679.4	152.57	3%	W.India	444,676.4	158.74	11%
R.Pack	143,925.8	166.40	4%	C.India	9,430.8	143.96	3%	R.Pack	152,917.6	164.44	4%
Others	117,561.6	148.51	3%	R.Pack	8,991.8	133.11	3%	Others	129,241.0	148.87	3%
TCPL	82,425.0	112.84	2%	Packeteers	2,665.9	138.94	1%	TCPL	82,425.0	112.84	2%
C.India	57,432.2	137.73	2%	Exports	1,684.8	115.46	0%	C.India	66,863.0	138.61	2%
Exports	21,592.4	137.52	1%					Exports	23,277.2	135.92	1%
TOTAL	3,596,165.6	144.42		TOTAL	339,216.1	152.85		TOTAL	3,935,381.7	145.15	

DOOARS BATTING ORDER (STAC+CTTA) Sale 02				
MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	469403.40	319.15	464,917.90	300.00
KARTICK	421210.90	312.32	525,612.10	310.65
JITI	513813.80	308.19	562,512.40	302.59
GULMA	796775.50	302.73	862,392.00	291.29
KUMARGRAM	734398.10	301.76	703,639.40	284.46
HOPE	406414.50	301.14	473,558.90	290.80
SANKOS	806299.48	290.63	704,083.60	267.28
LEESHRIVER	678566.10	288.77	558,149.30	272.75
DANGUAJHAR	746674.40	283.92	771,962.60	307.95
BINAGURI	1079643.10	282.86	1,182,281.50	278.74
GHATIAROYAL	909838.90	281.73	878,654.20	294.52
HILLAROYALE	313577.20	279.26	306,903.00	285.60
CHALOUNI	383000.50	278.90	488,943.40	282.20
RYDAK	1010268.40	277.92	1,129,848.40	285.09
DALGAON	932752.30	277.53	928,562.50	269.39
DIANARAMBARI	299142.40	276.39	383,650.50	272.72
AIBHEEL	1077467.85	276.30	1,021,693.40	276.61
ANANDAPURROYAL	306218.50	271.55	364,682.20	300.37
BHARNOBARIROYAL	485615.80	271.13	188,358.70	208.09
MEENGLAS	967732.00	270.26	732,400.00	284.44
ARYAMANSPECIAL	293407.40	270.08	232,097.50	279.07
PAHARGOOMIAH	980147.80	267.22	916,295.90	280.39
BARADIGHI	590575.70	266.16	781,320.50	276.38
NOWERANUDDY	440747.80	266.04	536,705.20	255.79
NEPUCHAPUR	766590.10	265.28	686,762.70	252.05

* Above 30,000 Kgs.

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